

## Message Text

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PAGE 01 SYDNEY 00771 040550Z

ACTION EB-08

INFO OCT-01 EA-09 ISO-00 DODE-00 NSAE-00 USIA-15

TRSE-00 ERDA-07 CIAE-00 COME-00 /040 W

-----040552Z 047563 /17

R 040440Z APR 77

FM AMCONSUL SYDNEY

TO SECSTATE WASHDC 7505

UNCLAS SYDNEY 0771

E.O. 11652: N/A

TAGS: ESTC, AS

SUBJ: P.L. EXPORT TRANSACTION CHECK

REF: STATE 067882

1. REQUESTED EXPORT TRANSACTION CHECK FOR HUGHES AIRCRAFT CO. OF LOS ANGELES, CALIF., CONCERNING EXPORT LICENSE CASE A 248996, SALE TO AUSONICS PTY. LTD. OF LANE COVE, N.S.W. HAS BEEN COMPLETED.

2. MR. KEITH P. DANIEL, CHIEF EXECUTIVE OF AUSONICS CONFIRMED THAT 12 HUGHES MODEL 639H SCAN CONVERTERS WERE ORDERED FOR USE IN ULTRASONIC SCANNERS TO BE SOLD TO HOSPITALS AND DIAGNOSTIC CLINICS. EIGHT UNITS INTO WHICH THE HUGHES SCANNER IS PLACED WILL REMAIN IN AUSTRALIA. FOUR UNITS WILL BE SOLD IN THE U.S. THROUGH AUSONICS U.S. DISTRIBUTOR, GENERAL ELECTRIC CO. MEDICAL SYSTEMS DIV. MILWAUKEE, WISC.

3. AUSONICS WAS FORMED JULY 1976 TO PUT INTO PRODUCTION AND MARKET THE MEDICAL UNIT DEVELOPED BY THE PARENT COMPANY, SCIENTIFIC AND GENERAL PTY. LTD. FOUR SIMILAR HUGHES SCANNERS WERE PURCHASED BY THE PARENT COMPANY. THREE UNITS REMAIN IN AUSTRALIA, ONE UNIT WAS SOLD THROUGH THE U.S. REPRESENTATIVE TO A HOSPITAL IN PHILADELPHIA, PA.

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RM DANIEL NOTED THAT FUTURE ORDERS, WHICH MAY TOTAL 50 PER YEAR FROM TWO U.S. SUPPLIERS, MAY INCLUDE SCANNERS WHICH MAY BE SOLD IN EUROPE. HOWEVER, REPORTED AS ABOVE, THE SUBJECT ORDER WILL INCLUDE SALES TO AUSTRALIA AND U.S. ONLY. NO INFORMATION HAS COME TO OUR ATTENTION AT THIS TIME TO INDICATE THAT AUSONICS WOULD NOT ABIDE BY U.S. EXPORT REGULATIONS.

WTDR DATED 2/2/76 FOR SCIENTIFIC AND GENERAL PTY. LTD. GAVE  
FAVORABLE REPORT. RECOMMEND THAT SINCE AUSONICS APPEARS TO BE  
RELIABLE COMPANY, EXPORT LICENSE APPLICATION BE APPROVED. ALSO  
RECOMMEND THAT HUGHES AIRCRAFT CO. BE ADVISED OF POSSIBLE FUTURE  
SHIPMENTS TO THIRD COUNTRIES SO THAT APPROPRIATE LICENSE CONTROLS  
BE MAINTAINED.  
DAVIS

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## Message Attributes

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**Channel Indicators:** n/a  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009